

# FROM WHERE WE STAND: ENDOVERING OUR PEOPLE POVERS POUR PROGRESS.

Everything you need to succeed.



Our employee-owners are empowered to go above and beyond every day to create one-of-a-kind solutions that help make your people more productive, your projects more profitable and your business more powerful.

Let's get started.



#### LURA MCBRIDE President and CEO

I am so inspired every day by seeing Van Meter employee-owners going above and beyond to create lasting value for our customers. We work hard for our customers and for each other because we know that when our customers' businesses grow, Van Meter grows, too.

# MORE THAN PARTS. WE'RE YOUR PARTNER.

Sure, we can get the right part to the right place at the right time. But we also deliver innovative solutions and expertise that help you gain productivity, stay competitive, modernize your operation and improve your safety. (And that's just the start.)

# HELLO!

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### **Dedicated Experts**

More than 115 highly trained specialists are on call to help you troubleshoot issues or find an innovative solution. Reliable, resourceful and really smart that's our team.

### **Online Ordering**

Our online shop means that you can place an order from your desktop, tablet or mobile device 24/7. You can also access your account, build quotes, track orders and create product lists. Getting the job done just got easier.



#### Training

We offer one-on-one training at your work site, product demonstrations, industry-wide conferences and more. We also customize training to your application and workforce needs And you can earn hours toward your electrical or engineering license. Because we believe knowledge is power.

#### **Project Staging**

Avoid clutter and confusion at the jobsite with project staging. We'll identify phases for your project and deliver just the right product for your next task. How handy (and helpful) is that?



Project Management & Design From proposal generation to billing reconciliation and everything in between, you can count on our project management team to manage progress and avoid delays on your next project. Count on us to come through every time.

#### Delivery

We deliver to meet your deadlines. In fact, we have more than \$130 million in combined inventory available at our 25 locations across seven states. And we even ship directly from the manufacturer. To us, it's more than a delivery it's a promise.



#### **Inventory Management**

Whether you select our on-site inventory management services, vending solutions or mobile option, we can help you save time and money by organizing, securing, monitoring and restocking your inventory where you need it, when you need it. That's efficiency at work.

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### Kitting

Get the parts you need when you need them by bundling products into organized pallets. Kitting frees up space on the jobsite and custom labeling gets your product to the right location, right on time.

### Wire & Cable Services

Cut installation time by up to 50% with our custom wire and cable solutions, including speed pulls, custom labeling, single cuts, parallel reels, pulling heads, rip-chips and more. We're pulling for you.



### Lean Construction Coordination

Gain efficiency and productivity on your jobsite when we take our talents on the road with traveling construction coordinators who work side-by-side with you in the field.



### **Enclosure Modification**

What if you didn't have to make separate parts purchases and spend time putting everything together? What if your next enclosure was shipped directly to your door, fully assembled? We can do that. And we will.

### Panelboards

Not only are we able to provide all of the components, we can also build the panelboard custom to your specifications and ship it to you fully assembled. All that's left is wiring and installation. That's a solution that simply saves time and money.





Automation Services From hands-on product training to network assessments to parts management agreements, and more, our expert team can help identify practical solutions to tackle your daily challenges, improve your productivity and support your bottom line.

### Automation Support Center

Sometimes your question or request doesn't require an onsite expert. Our technical experts and support staff are just an email, text or phone call away to assist with product and application troubleshooting remotely.



### FROM WHERE WE STAND: PUTTING OUR ENERGY TOWARD SAVING ENERGY IS A SOUND INVESTMENT.

When it comes to sustainability, we believe in leading by example and doing the right thing for our customers. That's why we not only provide innovative energy-efficiency solutions, recycling options, and a comprehensive renewable energy offering – we also put these things to work every day in our own facilities.

Our team of energy experts is ready to help you identify energy-saving opportunities, guide you to the best solution and support you through and beyond your project.

EMMETT FRITZ Owner



OUR SEVEN SOLAR-POWERED FACILITIES SERVE AS A PROVING GROUND FOR NEW TECHNOLOGY, REVEALING REDUCED ENERGY CONSUMPTION AND LOWER UTILITY BILLS.



OUR FOUR LEED-CERTIFIED BUILDINGS OFFER CUSTOMERS AN UP-CLOSE LOOK AT WAYS TO REDUCE ENERGY USE AS THEY CONSTRUCT AND REMODEL FACILITIES.



(WV) VAN METER PARTNERSHIP SUCCESS

# **POSITIVE RELATIONSHIPS GET POWERFUL RESULTS.**

We are dedicated to providing everything you need to succeed. That's why each one of our employee-owners works hard to improve customers' productivity and profitability by delivering superior products and innovative services.

### **AUTOMATION INCREASES EFFICIENCY FOR PASTRY FACTORY.**





#### MARC BANWART Country Maid In

A The automation has freed us up to actually be able to spend more time on the quality of the product.

### WIRE SOLUTIONS INCREASE JOBSITE SAFETY AND EFFICIENCY.





### **CENTURY-OLD BUILDING SEEN IN A WHOLE NEW LIGHT.**

**NELSON PROPERTIES** 

WATERLOO, IA



### **FLUORESCENT TO LED CONVERSION**

### **DONNA NELSON** Nelson Properties

Cur utility called wondering if something was wrong at the building because our energy usage had dropped so significantly. We did some checking because it just never dawned on us that the savings would happen that quick.



Discover more customer success stories at vanmeterinc.com

WHITNEY PINO Owner

> EACH EMPLOYEE-OWNER RECEIVES 8 HOURS OF VOLUNTEER TIME PAID

### FROM WHERE WE STAND: A COMPANY SHOULD LIVE BY ITS VALUES AND CREATE LASTING VALUE AS WELL.

We've been treating our customers (and our employee-owners) like family since our doors opened in 1928. These are the principles that guide us every day.



### **PEOPLE** We help our people be their personal best.



### PARTNERS

We build strong relationships with our customers and suppliers.



### PROGRESS

We improve ourselves and our company every day.



### **PLACE** We make a difference in the places where we work and live.



### PROFIT

We grow to reinvest in our business and our people.



## THE POWER OF OUR PEOPLE MAKES EVERYTHING POSSIBLE.



As a 100% employee-owned company, we understand that when you succeed, we succeed. So when you place an order, request a bid or ask for troubleshooting help, you're working with an owner who is empowered to find the best solution — or better yet — create a new one that provides lasting value.

**SERVING YOU FROM** 

STATES

LOCATIONS

That's how we go above and beyond, to give you everything you need to succeed.

HEADQUARTERED IN CEDAR RAPIDS, IA. SERVING THE MIDWEST AND BEYOND.





<sup>(1)</sup>Van Meter is a great place to work; we are given flexibility and empowered as employee-owners to have an impact on our business, as well as our customers'. Our employee stock ownership program and culture allow us all to be part of something much greater than just electrical distribution.







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The Bes Moines Register top workplace in iowa







BEST COMPANIES FOR Employee financial Security honoree

### NATIONALLY RECOGNIZED FOR OUTSTANDING CULTURE IN

→ WORKPLACE → TRAINING → FINANCIAL SECURITY CHAD WILTZ Owner

VAN METER



*Everything* you need to succeed.

vanmeterinc.com